

LIMITED SOURCES JUSTIFICATION

ORDER >\$3,000

FAR PART 8.405-6

2237 Transaction # or Vista Equipment Transaction #: 552-15-1-098-0001

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

Restricted to the following source: Provide original manufacturer's name for material or contractor's name for service. (If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

Manufacturer/Contractor: Hill-Rom

Manufacturer/Contractor POC & phone number: Jessica Warner/419-619-3740/Jessica.Warner@Hill-Rom.com

Mfgr/Contractor Address: 1069 State Route 46 East, Batesville, IN 47006

Dealer/Rep address/phone number: Jessica Warner/419-619-3740

☒ The requested material or service represents the minimum requirements of the Government.

(1) AGENCY AND CONTRACTING ACTIVITY:

Department of Veterans Affairs

Network 10 Contract Office

6150 Oak Tree Blvd.

Suite 300

Independence, Ohio 44131

VISN:

10

(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED: The Network Contracting Office (NCO) 10 proposes to issue a three month Delivery Order (DO) using Limited Source procedures, to Hill-Rom, against NAC Contract V797P-4434B. The total amount of the DO will be for an estimated amount, but individual line items are firm fixed priced for the time period of October 1, 2014 through January 1, 2015.

(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:

The Department of Veterans Affairs, Dayton VAMC (DVAMC), has a requirement for a firm fixed price delivery order for bariatric air mattresses, beds, accessories and shower commodes to accommodate the variable veteran patient population in Prosthetics and Nursing. The rental of these specialty beds, commodes and accessories enable the DAYVAMC to meet the specialized needs of a patient that change from patient to patient. Purchase of these items vice renting would limit this flexibility and require a larger monetary commitment to have the various bed/mattresses on hand, and would potentially result in idle equipment.

Equipment Requirements:

Description	Item Number	Quantity
P500 Therapy Service	P005787	3,175
TC Bariatric Plus W/Foam	P1840RE100	1
TC Bariatric Plus W/Air	P1840RE200	9
TC Bariatric Plus W/ Air and Pulmonary	P1840RE300	4
Total Care Sport	P1900F100	3
Total Care Connect Sport + W/MCM	P1900NRENT01	90
Excel Care Therapy Air	P7142A	27
Excel Care Therapy TZ-Air	P7145A	7
Excel Care W/ CLRT	P7242A	15
Excel Care TZ W/ CLRT	P7245A	2

(b) ESTIMATED DOLLAR VALUE: \$150,000.00

(c) REQUIRED DELIVERY DATE: 10/1/2014-1/31/2015

(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE. (CHECK ALL THAT APPLY AND COMPLETE)

☐ Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

☐ A patent, copyright or proprietary data limits competition. The proprietary data is:
(If FAR 8.405-6(a)(2)iii before posting. Do not include specific proprietary data. Only mention the type of equipment, procedure, etc. to show that proprietary supplies or services are being procured.)

☐ These are "direct replacements" parts/components for existing equipment.

☐ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

☒ The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures. The original delivery order for Hill-Rom was competed and awarded for FY13. Use of Hill-Rom was continued in FY14. New competition would require a physical evaluation and trial of the products. Because this is a time consumed process it is not practical to conduct a new competition every year. It is the intent of the Facility to compete this requirement during FY15. This "logical follow-on" is for the time period of October 1, 2014 through January 1, 2015.

☐ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:

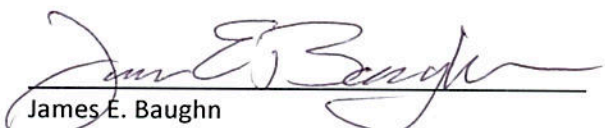
FAR 8.404 (d) Pricing offered is per the previously negotiated NAC contract pricing. As a result, the Contracting Officer concurs that pricing is fair and reasonable and placing the follow-on task order represents the best value to the Government.

(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED: Per block 4 this is a logical follow-on to a previously competed and evaluated requirement and therefore no additional market research was conducted.

(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION: The mattresses are on Hill-Rom, FSS Schedule V797P-4434B\Source 65II-A\SIN A-69\Acute Care Beds.

(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE: On-going research of the industry market place will be conducted to determine if there are new entrants into this product arena. A new competitive procurement will be conducted in FY15.

(9) REQUIREMENTS CERTIFICATION: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. *(This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)*


James E. Baughn
Logistics Supervisor
VISN 10/Dayton VAMC

10/06/2014
DATE

(10) APPROVALS IN ACCORDANCE WITH FAR 8.405-6(d):

a. **CONTRACTING OFFICER'S CERTIFICATION (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

Thomas Moore

Digitally signed by Thomas Moore
DN: cn=Thomas Moore, o, ou=NCO 10,
email=thomas.moore9@va.gov, c=US
Date: 2014.10.03 12:39:09 -04'00'

Thomas P. Moore
Contracting Officer
NCO 10

DATE

c. **NCM/PCM/DESIGNEE:** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

lonnie.winkler@va.gov

Digitally signed by lonnie.winkler@va.gov
DN: cn=lonnie.winkler@va.gov
Date: 2014.10.03 12:41:06 -04'00'

Terry L. Spitzmiller
Director of Contracting
NCO 10

DATE